

FIXED TELEPHONY IN MOROCCO

<u>Quarterly Observatory*</u> <u>March 2009</u>

• This document is published as an indication. Dispositions appearing in it are to be considered for information purposes.

SUMMARY

FIXED TELEPHONY MARKET

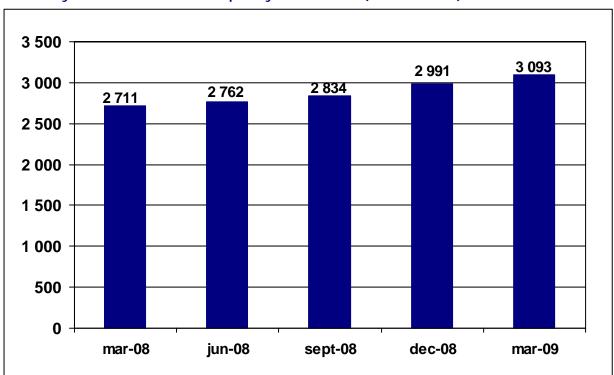
- GLOBAL MARKET
- PENETRATION RATE
- RESIDENTIALS SEGMENT
- PROFESSIONALS SEGMENT

Global fixed telephony market

Fixed lines number

Fixed lines	Mar-08	Jun-08	Sept-08	Dec-08	Mar-09
Market size ¹	2 710 598	2 761 783	2 834 475	2 991 158	3 093 054
Of which restricted mobility	1 369 908	1 426 493	1 510 801	1 681 819	1 791 199
quarterly growth ²	316 831	51 185	72 692	156 683	101 896
Growth (%) ³	13.24%	1.89%	2.63%	5.53%	3.41%
Penetration rate ⁴	8.79%	8.95%	9.19%	9.70%	9.92%

Quarterly Evolution of Fixed telephony market size (in thousands)



¹ This figure includes residential and professional subscribers and payphones using fixed telephony network.

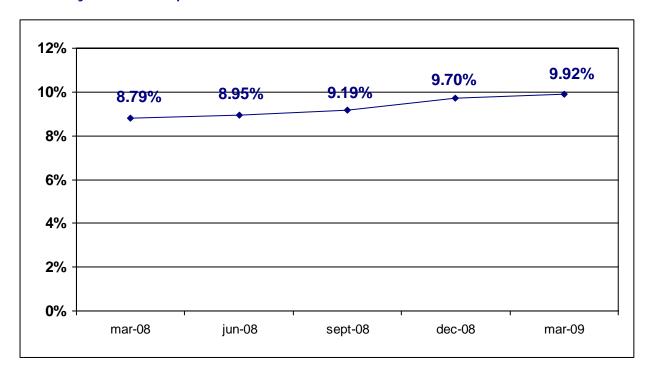
² The growth at the quarter N equals to the difference between the market size of N and N-1.

³ % of growth at the quarter N equals to the difference between the market size of N and N-1 divided by the market size of N-1

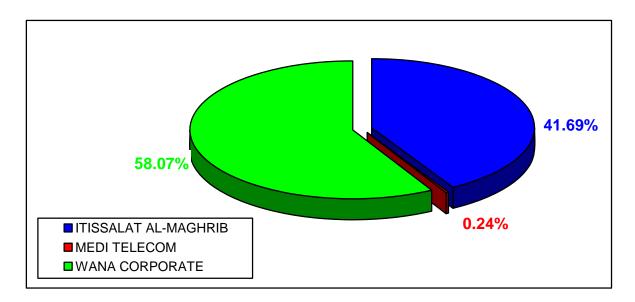
market size of N-1.

The accounting of the penetration rate for fixed telephony by the ANRT Market Observatory is based on the population projections published by the Statistics Department/HCP based on the General census of population 2004. Starting from March of the year N, the reference population for accounting this rate results from Statistics Department/HCP projections of the year N-1.

Quarterly Evolution of penetration rate



Market shares at March 31st 2009

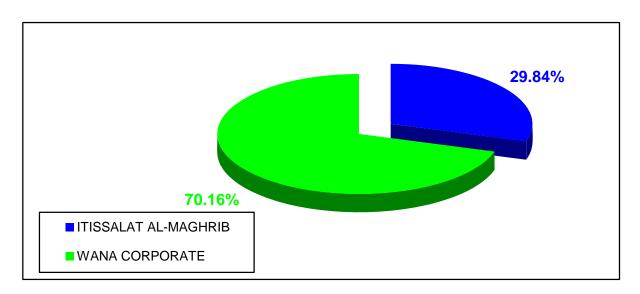


RESIDENTIALS SEGMENT

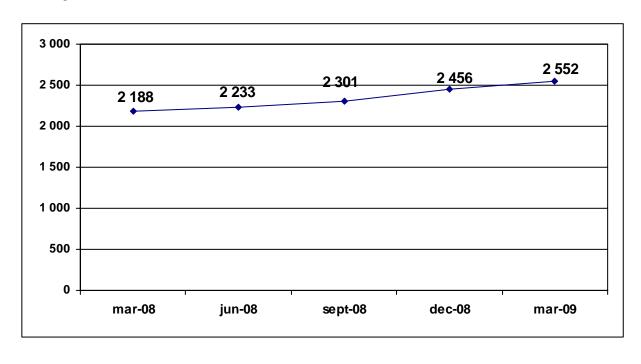
Number of residential subscribers:

Residential subscribers	Mar-08	Jun-08	Sept-08	Dec-08	Mar-09
Market size	2 188 483	2 232 632	2 301 348	2 455 864	2 551 969
quarterly growth	263 667	44 149	68 716	154 516	96 105
Growth (%)	13.70%	2.02%	3.08%	6.71%	3.91%

Market share at March 31st, 2009



Quarterly Evolution of residential market size (in thousands)

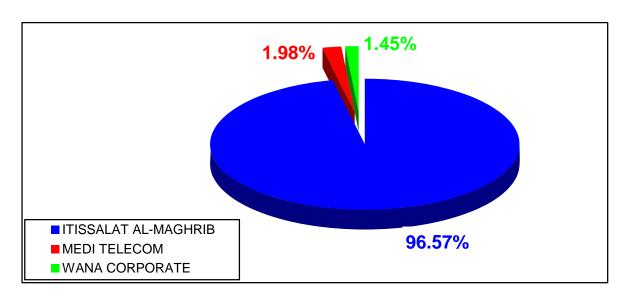


PROFESSIONALS SEGMENT

Number of Professional subscribers

Professional subscribers	Mar-08	Jun-08	Sept-08	Dec-08	Mar-09
Market size	362 044	367 338	372 629	375 222	380 737
quarterly growth	52 785	5 294	5 291	2 593	5 515
Growth (%)	17.07%	1.46%	1.44%	0.70%	1.47%

Market share at March 31st, 2009



Quarterly Evolution of Professional market size (in thousands)

